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The success of qualified and professional resources, the development of new approaches and methodologies in the real estate have already provided positive results, in terms of better quality offer of the properties. In a fully evolved market, in fact, the adherence by professionals to a specific code of conduct and the spread of shared procedures acknowledged as standards, represent a guarantee for quality. The experts must be able to compete on international markets in the field of technical and of economic management of existing buildings and urban environments. The main scope of this text is to provide methods and tools to be used for technical-economic evaluation on purchase or managing and valorize of building and property. In particular, it is addressed to those profiles in the real estate market and to the students that aim at a potential employment gravitating around the economic-financial management. This scope is achieved through formative procedures that include the description of the main processes and instruments that characterized the real estate operations worldwide. The main methodologies refer to the ones adopted by the operators of this sector and to the most common texts that include scientific publications, rule and codes widespread on a national and international scale. This leading textbook for the college introductory real estate principles course is a comprehensive, well written text known for its easy to understand and practical approach to the principles of real estate. Highlights include: * Instructor Resources available online at www.dearbornRE.com, including a PowerPoint presentation. * "Real Estate Today" advisory boxes analyze specific legal cases and controversial issues in the industry. * A recurring case study is woven

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throughout the book, highlighting the decision process in a typical real estate transaction. * "Close Ups," "Legal Highlights" and "Case Studies" appear throughout to provide "real world" applications of the concepts. * Contains a student study guide CD ROM with interactive case studies.

Completely revised and thoroughly comprehensive, this is the brand new edition of the state's premier real estate licensing manual! Ideal for home study or classroom, for the prospective real estate broker or salesperson, for anyone seeking a solid foundation for building or maintaining a successful career! Book jacket.

Prepare your salesperson and broker students for their licensing exams with this self paced workbook based on the New York State Board of Real Estate content outline.

Recently updated, this comprehensive review follows the chapters of Modern Real Estate Practice in New York the state's leading salesperson and broker textbook. Highlights include: * Over 550 study questions written in New York examstyle will prepare students for the licensing exam. * Two salesperson and broker exams help studentsconquer test taking anxieties. * Test taking strategies explores the structure of theexam questions. * Q & A Topic Review covers the most important topicsfrom Modern Real Estate Practice in New Yorkthe state's leading salesperson and broker textbook.

Never HIGHLIGHT a Book Again! Virtually all of the testable terms, concepts, persons, places, and events from the textbook are included. Cram101 Just the FACTS101 studyguides give all of the outlines, highlights, notes, and quizzes for your textbook with optional online comprehensive practice tests. Only Cram101 is Textbook Specific.

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Real Estate Principles: A Value Approach demonstrates how value is central to virtually all real estate decision-making,

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including whether and how to lease, buy, or mortgage a property acquisition; whether to renovate, refinance, demolish or expand a property; and when and how to divest (sell, trade, or abandon) a property. Students using Ling and Archer should finish the course with a value-oriented framework, and a set of valuation and decision making tools, that can be applied in a variety of real-world situations. Real Estate Principles: A Value Approach provides students and instructors with the most modern, engaging and attractive textbook available on the subject, with helpful pedagogical features unmatched by any other title.

Principles of Real Estate Practice in Maryland contains the essentials of the national and Maryland real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by Maryland license law. It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the pre-license student. It is designed to - make it easy for students to learn the material and pass their real estate exam - prepare students for numerous career applications - stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Maryland is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each chapter and from chapter to chapter. Its examples and exercises are grounded in the authors' many years in real estate education. Table of Contents The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Leasing Essentials Land Use Planning and Control Legal Descriptions Fundamentals of Contract Law National Agency Listing Agreements: An Overview General Brokerage Practices

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Overview of Conveyance Contracts Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Professional Practices Closings Overview of Licensing and Regulation Risk Management Property Management The Maryland Regulatory Environment Maryland Licensing Requirements Maryland Regulation of Business Conduct Maryland Brokerage Relationships and Disclosure Ethical Practices and Fair Housing Other Maryland Laws and Practices Glossary of Residential Style and Construction Terms Glossary of General Real Estate Terms Index

For students looking for a Maryland exam prep book, we also publish Maryland Real Estate License Exam Prep.

Principles of Real Estate Practice in Illinois contains the essentials of the national and Illinois real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by Illinois license law. It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the pre-license student. It is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Illinois is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each chapter and from chapter to chapter. Its examples and exercises are grounded in the authors' many years in real estate education.

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Herstellungs- und Nutzungskosten von Gebäuden hängen eng zusammen. Bei Investitionsentscheidungen während des Planungsprozesses eines Gebäudes ist es deswegen von Anfang an sinnvoll, die Lebenszykluskosten als Summe der Erst- und Folgekosten zu betrachten. Um auch Laborgebäude nachhaltig wirtschaftlich betreiben und nutzen zu können, ist eine frühzeitige, projektspezifische Lebenszykluskostenermittlung unerlässlich. Das vorliegende Buch benennt daher die Einflussfaktoren auf die Lebenszykluskosten von Laborgebäuden und beschreibt davon ausgehend die Entwicklung eines Berechnungswerkzeugs zur Lebenszykluskostenermittlung von Laborgebäuden. Grundlage dazu bilden Literaturrecherchen, geführte Leitfadeninterviews mit Experten im Laborgebäudebau und -betrieb aus Deutschland und der Schweiz sowie eine Überprüfung und Anpassung des Werkzeugs anhand realer Kostendaten von Laborgebäuden. Zum einen liefert diese Studie damit Bauherren, Eigentümern und Betreibern von Laborgebäuden eine Voraussetzung zur Kosten-optimalen Laborgebäudebewirtschaftung. Zum

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anderen wird Architekten und Planern eine Herangehensweise und als Ergebnis ein Werkzeug aufgezeigt, um schon in frühen Planungsphasen die Baunutzungskosten von komplexen Bauwerken wie Laborgebäuden ermitteln, kontrollieren und steuern zu können.

The content of this course covers the IDPFR-specified topics for the 15 Hour – Applied Real Estate Principles Course (AREP) as prescribed in The Real Estate License Act of 2000. Our AREP course contains six chapters. Each chapter begins with an informative text narrative summarizing key points of required content. Subsequently, participants will be given interactive quiz questions and a variety of interactive case study demonstrations, “what if” case studies, and situational case study examples. Students will be required to participate by answering problem-solving questions and situations. The overarching purpose of the 15-hour Applied Real Estate Principles course is to expose students to more real-life applications of Illinois real estate principles and laws, including: - how to list and sell properties - how to comply with agency and disclosure requirements - how to gear your practice to comply with anti-discrimination laws - how to work with sales contract provisions and escrow funds - how to value and price properties Finally, the last chapter summarizes other key job-related duties and obligations such as teams, compensation, advertising, and a review of activities requiring licensure. For students looking for an Illinois principles textbook for the 60-hour broker course, we have Principles of Real Estate Practice in Illinois Dieser Band fokussiert auf das Management und gliedert sich in die Teile (A) Immobilienwirtschaftliche Grundlagen, (B) Führung als klassischer betriebswirtschaftlicher Teil, (C) Lebenszyklus, der die Immobilie von Errichtung bis Betrieb in den Kontext von Raum, Stadt und Umwelt setzt, (D) Strategie

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im Rahmen des Managements von Immobilien auf verschiedenen Ebenen und aus verschiedenen Perspektiven sowie Teil (E) Transaktionen, der auf den Veräußerungsprozess mit den Schwerpunkten der Immobilienbewertung, -investition, und -finanzierung abzielt. Diesem Teil kommt im vorliegenden Werk besondere Bedeutung zu, da er den Nukleus der Philosophie der transaktionsbasierten Immobilienwirtschaftslehre bildet.

This handbook equips academics, practitioners, and students with an understanding of the cutting-edge developments and applications of emerging blockchain technology. Covering the basic concepts while showcasing practical applications in intricate real-world situations, readers benefit from a useful balance of detailed and user-friendly coverage.

Real Estate Principles: A Value Approach demonstrates how value is central to virtually all real estate decision-making. Students using Ling and Archer should finish the course with a value-oriented framework, and a set of valuation and decision making tools that can be applied in a variety of real-world situations. The key to making sound investment decision is to understand how property values are created, maintained, increased or destroyed. Since the launch of Real Estate Principals: A Value Approach, 2e significant and lasting changes have come upon the world of real estate. This is v.

Principles of Real Estate Practice in South Carolina contains the essentials of the national and South Carolina real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by South Carolina license law. It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the pre-license student. It is designed to-make it easy for students to learn the material

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Written in a friendly tone and accessible reading level, Real Estate Principles and Practices takes a more realistic and practical approach than its competitors. It is uniquely organized and follows the natural sequence of events in a real estate transaction, allowing the reader to more easily understand not only the terminology of real estate, but also

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how a real estate transaction transpires.

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rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Massachusetts is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each chapter and from chapter to chapter. Its examples and exercises are grounded in the authors' many years in real estate education.

"The study and practice of real estate draws on a multitude of disciplines including architecture, urban and regional planning, building construction, urban economics, law, and finance. This diversity of perspectives presents a challenge to the instructor of a real estate principles course. Depending on their backgrounds and training and on the interests of the students, some instructors may choose to emphasize the legal concepts that define and limit the potential value of real estate. Other instructors may focus more on licensing and brokerage issues (popular topics with many students) or on the investment decision-making process. The study and practice of real estate draws on a multitude of disciplines including architecture, urban and regional planning, building construction, urban economics, law, and finance. This diversity of perspectives presents a challenge to the instructor of a real estate principles course. Depending on their backgrounds and training and on the interests of the students, some instructors may choose to emphasize the legal concepts that define and limit the potential value of real estate. Other instructors may focus more on licensing and brokerage issues (popular topics with many students) or on the investment decision-making process"--

Real Estate Principles A Value Approach

This book presents a new way of thinking about, teaching, learning, and practicing real estate development. Real Estate Development Matrix

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describes the process in a two-dimensional model and presents seven Development Stages which form the horizontal axis, and eight sets of Development Tasks which form the vertical axis to define a 56-cell matrix. In each cell, money is spent and risks are taken to achieve certain tasks and thereby create (or destroy) value. This holistic process considers the entire life cycle of real estate from its "green field" inception to its "brown field" state. The book is written by a real estate developer and academic, and the presented material is conceptual, practical, and non-technical. Jargon has been minimized as much as possible as the author introduces an entirely new model for real estate development that is both academically authoritative and developed in practice. It is aimed at a general professional audience participating in the development process, but equally the book is ideal for use as a textbook in undergraduate and graduate courses in real estate development, and an excellent supplemental text for business courses discussing real estate finance and investment. It may also be used as a textbook for professional courses, workshops, or seminars in real estate development. The book is supported by an interactive website at

<http://realestatedevelopmentmatrix.com/>

The second edition of the Encyclopedia of Housing has been updated to reflect the significant changes in the market that make the landscape of the

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industry so different today, and includes articles from a fresh set of scholars who have contributed to the field over the past twelve years.

Principles of Real Estate Practice in Georgia contains the essentials of the national and Georgia real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by Georgia license law. It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the pre-license student. It is designed to - make it easy for students to learn the material and pass their real estate exam - prepare students for numerous career applications - stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Georgia is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each chapter and from chapter to chapter. Its examples and exercises are grounded in the authors' many years in real estate education. Table of Contents
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Introducing... Essentials of Investments, 9th Global Edition, by Zvi Bodie, Alex Kane and Alan J. Marcus. We are pleased to present this Global Edition, which has been developed specifically to meet the needs of international investment students. A market leader in the field, this text emphasizes asset allocation while presenting the practical applications of investment theory without unnecessary mathematical detail. The ninth edition includes new coverage on the roots and fallout from the recent financial crisis and provides increased content on the changes in market structure and trading technology. Enhancements to this new Global Edition include: - New 'On the market front' boxes highlight important investment concepts in real world situations across the globe, to promote student thinking without taking a full case study approach. Topics include short-selling in Europe & Asia, credit default swaps and

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the debt crisis in Greece and include examples from Commerzbank, JP Morgan, Facebook, Coca-Cola, Santander, The European Energy Exchange, plus many more! - Revised worked examples illustrate problems using both real and fictional scenarios from across the world to help students develop their problem solving skills. Regional examples include Hutchinson Whampoa (Asia), The Emirates Group (The Middle East) and KLM Royal Dutch Airlines (The Netherlands). - Revised end-of chapter material includes brand new global questions and global internet exercises that feature currencies, companies and scenarios from Europe, Middle East, Africa and Asia to increase engagement for international students. - Global Edition of Connect Plus Finance, McGraw-Hill's web-based assignment and assessment platform with eBook access, helps students learn faster, study more efficiently, and retain more knowledge. This Global Edition has been adapted to meet the needs of courses outside of the United States and does not align with the instructor and student resources available with the US edition. Principles of Real Estate Practice in New Jersey contains the essentials of the national and New Jersey real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by New Jersey license law. It is based on our highly successful and popular national publication, Principles of Real

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Real Estate Principles: A Value Approach demonstrates how value is central to virtually all real estate decision-making. Students using Ling and Archer should finish the course with a value-oriented framework and a set of valuation and decision making tools that can be applied in a variety of real-world situations. The key to making sound investment decision is to understand how property values are created, maintained, increased or destroyed. Since the launch of Real Estate Principles: A Value Approach, significant and lasting changes have come upon the world of real estate. This is very true in real estate finance and capital sources where most of the traditional lenders have been transformed or displaced, giving way to a radically different set of players in mortgage finance. There has been change with profound and far-reaching implications in a world where it is understandable that property values can go down as well as up. This realization will color every aspect of real estate investment, finance and transactions for the foreseeable future.

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We are pleased to present this Global Edition, which has been developed specifically to meet the needs of international investment students. A market leader in the field, this text introduces major issues of concern to all investors and places emphasis on asset allocation. It gives students the skills to conduct a sophisticated assessment of watershed current issues and debates. Bodie Investments' blend of practical and theoretical coverage combines with a complete digital solution to help your students achieve higher outcomes in the course.

Never HIGHLIGHT a Book Again! Includes all testable terms, concepts, persons, places, and events. Cram101 Just the FACTS101 studyguides gives all of the outlines, highlights, and quizzes for your textbook with optional online comprehensive practice tests. Only Cram101 is Textbook Specific. Accompanies: 9780073377346. This item is printed on demand.

Real Estate Due Diligence is the first textbook on due diligence, the cornerstone of every successful real estate deal. Due diligence is designed to uncover potential risks posed by a real estate acquisition, financing, or development project and failure to carry it out successfully can result in costly oversights and diminished investment returns. This book demonstrates how to assess and manage legal risks on properties such as office buildings, shopping centres, industrial buildings, apartments, and hotels—before the transaction closes. Real estate students and practitioners are taken through all of the essential due diligence areas, including: Titles and ownership issues Zoning and land

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use Liens and mortgages Condition assessments Environmental and operational concerns And lease analysis Throughout the book, major laws and court cases are used to illustrate due diligence issues and provide rich opportunities for classroom study and discussion. Practice points and comprehensive due diligence checklists help readers to go on to put their learning in practice. This book fills a gap in the real estate literature and is perfect for use as a college textbook, a practitioner's guide, or for industry training.

Features of Principles of Real Estate Practice in Mississippi: Principles of Real Estate Practice in Mississippi contains the essentials of the national and Mississippi real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by Mississippi license law. It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the prelicense student. It is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Mississippi is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each chapter and from chapter to chapter. Its examples and exercises are grounded in the authors' many years in real estate education. Principles of Real Estate Practice in Mississippi Table of Contents The Real Estate

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