

Migma Academic Practice Compensation And Production Survey

Academic Practice Compensation and Production Survey for Faculty and Management 2012
2012 Report Based on 2011 Data
Academic Practice Compensation and Production Survey for Faculty and Management 2009
Report Based on 2008 Data
Academic Practice Compensation and Production Survey for Faculty and Management 2008
Report Based on 2007 Data

This SAGES manual will help educate and advise our new and recent surgical graduates on entering the job market. From how to find a job, to contract negotiations, to research and grant proposals, this manual offers pertinent strategies crucial to both surgical and non-surgical subspecialty fields. Chapters focusing on work-life balance and finding a mentor offer helpful insight to prevent burnout and optimize one's new career. The SAGES Manual: Transitioning to Practice will fill the gap in resident education and prove a useful text for residents, fellows and recent graduates as well as practicing surgeons in all subspecialties of surgery.

Essentials of Physician Practice Management offers a practical reference for administrators and medical directors and provides a comprehensive text for those preparing for a career in medical administration, practice management, and health plan administration. Essentials of Physician Practice Management is filled with valuable insights into every aspect of medical practice management including operations, financial management, strategic planning, regulation and risk management, human resources, and community relations.

Praise for the previous edition: "This comprehensive multi-authored text contains over 450 pages of highly specific and well-documented information that will be interest to physicians in private practice, academics, and in medical management. . . [Chapters are] readable, concise yet complete, and well developed. I could have used a book like this in the past, I will certainly refer to it frequently now." 4 stars Carol EH Scott-Conner, MD, PhD, MBA American College of Physician Executives
Does Health 2.0 enhance or detract from traditional medical care delivery, and can private practice business models survive? How does transparent business information and reimbursement data impact the modern competitive healthcare scene? How are medical practices, clinics, and physicians evolving as a result of rapid health- and non-health-related technology change? Does transparent quality information affect the private practice ecosystem? Answering these questions and more, this newly updated and revised edition is an essential tool for doctors, nurses, and healthcare administrators; management and business consultants; accountants; and medical, dental, business, and healthcare administration graduate and doctoral students. Written in plain language using nontechnical jargon, the text presents a progressive discussion of management and operation strategies. It incorporates prose, news reports, and regulatory and academic perspectives with Health 2.0 examples, and blog and internet links, as well as charts, tables, diagrams, and Web site references, resulting in an all-encompassing resource. It integrates various medical practice business disciplines-from finance and economics to marketing to the strategic management sciences-to improve patient outcomes and achieve best practices in the healthcare administration field. With contributions by a world-class team of expert authors, the third edition covers brand-new information,

including: The impact of Web 2.0 technologies on the healthcare industry Internal office controls for preventing fraud and abuse Physician compensation with pay-for-performance trend analysis Healthcare marketing, advertising, CRM, and public relations eMRs, mobile IT systems, medical devices, and cloud computing and much more!

Light on complex theoretical language, this relevant, accessible text offers a hands-on approach to studying human resources in various healthcare systems such as hospitals, integrated healthcare systems, managed care settings, private practices, and public health clinics. The book can be used as a stand-alone textbook in undergraduate or graduate level courses on human resources. With its practice-oriented approach, it is also a valuable resource for current health care organizations.

Over the past decade, radiological imaging tests - including CT scanning, MRI, PET, X-rays, ultrasound, fluoroscopy and other modalities - have become essential to the routine diagnostic process. While these modern advanced medical images and their striking anatomic detail have discovered underlying issues, they have also contributed to a false impression of infallibility. Unlike other straightforward diagnostic tests, such as the EKG or blood chemistry panel, radiological imaging tests are highly variable and complex, often yielding uncertain results, as well as frequent false-negatives and false-positives. The experts who interpret the images (the diagnostic radiologists) sometimes make mistakes: the practice of diagnostic radiology is a fallible, human endeavour, one involving complex perceptual, neuro-physiological and cognitive processes employed under a wide range of circumstances, and with a great deal of variability. *Error and Uncertainty in Diagnostic Radiology* opens the 'black box,' of medical imaging, exposing the remarkable inner workings of the process of diagnostic radiology-including how and why it can sometimes go tragically wrong. The occurrence of radiological error is shown to be fundamentally intertwined with the underlying high level of uncertainty known to be present in the diagnostic process. As a foremost expert on radiology quality and safety, Dr. Bruno provides insight into the various types of radiologist error, along with a conceptual framework for understanding error and uncertainty in radiology, leading to practical strategies for error prevention and for reducing the risk of harm to patients when errors inevitably occur. This book is essential for radiologists, members of the Society to Improve Diagnosis in Medicine, emergency physicians, medical educators, medical and hospice administrators, especially quality and safety officers, as well as malpractice insurance carriers.

Navigating the maze of methods by which income for physicians is determined and paid in a wide variety of health care organizations, this step-by-step guide covers plan development and information on pay-for-performance programs, implementation methods, and more.

Robert B. Taylor, MD, has edited this book that introduces physicians and clinicians to an academic career in the health professions. Written from the clinician's viewpoint, it guides readers who are considering or who have recently embarked upon such a career through the essentials. Taylor's approach is

practical and well rounded. He integrates evidence-based information from the medical literature with anecdotes from contributors noted for their success in a spectrum of disciplines at top academic medical centers. Taylor addresses the career decision-making process, job hunting, and life in academia. He also focuses on skills for success—from teaching to grant writing. Advice on clinical practice, career management, and the work/life balance is plentiful. The book dispels common myths and outlines errors to avoid. Differences in expectations and culture among teaching hospitals, medical schools, and academic medical centers are considered throughout. Sources for more information are provided as well.

Informatics, the study of the science of information and related disciplines, is being increasingly applied to medicine and healthcare. Medical schools are developing departments, divisions, and sections of medical (or biomedical) informatics, and curricula are being created for medical students and residents. For many practicing physicians, questions such as "What is informatics?" and "Why is informatics important in medicine?" are becoming commonplace. Further, once these basics are understood, many physicians seek more complete information about this new "basic science." The goal of this book is to provide primary care physicians with a practical introductory understanding of medical informatics, focusing on areas of importance in primary care. Additionally, we seek to present clinical contexts in which some of the various applications of medical informatics can be applied. The book begins with an overview of medical informatics, based on the interaction (interface) between the patient and the primary care physician. Next, we study how this interaction can be documented with electronic medical records, and how information on laboratory data and imaging, originating from other electronic sources, can be integrated into the electronic medical record. We then cover several areas that concern the content of the information used in primary care. Areas of focus include evidence-based medicine, decision support, knowledge resources, and patient education. Finally, this book concludes with five chapters concerning practical aspects of primary care informatics: workflow, privacy and security, electronic billing, reporting and analysis, and telecommunications.

Drawing on the expertise of multi-degreed doctors, and multi-certified financial advisors, *Comprehensive Financial Planning Strategies for Doctors and Advisors: Best Practices from Leading Consultants and Certified Medical Planners* will shape the industry landscape for the next generation as the current ecosystem strives to keep pace. Traditional g

Medical Group Management in Turbulent Times: How Physician Leadership Can Optimize Health Plan, Hospital, and Medical Group Performance stresses the importance of physician leadership and proactive participation to enhance health care delivery, health products, and related services to patients and other consumers. This book contains strategies that will help physicians and health care managers provide quality health care now and into the future. This book

includes recommendations, sample plans on how to market health services and better serve your patients, and suggestions on how to enhance quality care. Much as it is with the nation's overall healthcare system, the survival of academic medical centers (AMC's) is threatened by a combination of economic, cultural, and demographic factors. If AMC's are to survive to fill their societal responsibilities, they must adopt a new philosophy. Challenging assumptions and providing the shift in perspective t

Academic practices face different challenges than private group practices. Your physicians are spending time with patients as well as teaching students and residents and conducting research. Your production data don't compare well with private practices. And your compensation structures are also distinct. That's why you need to compare your data with more relevant benchmarks those of other academic practices. MGMA's annual Academic Practice Compensation and Production Survey for Faculty and Management Report helps you analyze critical relationships between compensation and performance; provides broad data that encompass physician and nonphysician faculty and management; and gives you a valuable resource for continued success in an increasingly complex workplace. By simultaneously focusing on the quality and efficiency of care, you can make confident decisions that positively boost academic practice performance.

This third edition text provides a completely revised and updated new version of this unique, modern, practical text that covers the strategic evaluation, specific approaches, and detailed management techniques utilized by expert colorectal surgeons caring for patients with complex problems—whether they result from underlying colorectal disease or from complications arising from previous surgical therapy. The format follows that of both a “how to” manual as well as an algorithm-based guide to allow the reader to understand the thought process behind the proposed treatment strategy. By making use of evidence-based recommendations, each chapter includes not only background information and diagnostic/therapeutic guidelines, but also provides a narrative by the author on his/her operative technical details and perioperative “tips and tricks” that they utilize in the management of these complex surgical challenges. Distinctive to this book, is the reliance on experts in the field including past presidents of the ASCRS, as well as multiple other national and internationally recognized surgeons, to lend their personal insight into situations where data may be more sparse, but individual and collective experience is paramount to making sound decisions and thereby optimizing patient outcomes. The text includes chapters on the assessment of risk and methods utilized to minimize perioperative complications. In addition, it incorporates sections covering the medical and surgical therapies for abdominal, pelvic and anorectal disease. Moreover, the technical challenges of managing complications resulting from the original or subsequent operations is addressed. The underlying focus throughout the text is on providing pragmatic and understandable solutions that can be readily implemented by surgeons of varying experience to successfully treat complex

colorectal problems. However, it also goes beyond the technical aspects of colorectal surgery and includes special sections highlighting the essence of a surgeon; covering aspects involving the medical-legal, ethical, and economic challenges confronting surgeons. Throughout the text, each author provides an ongoing narrative of his/her individual surgical techniques along with illustrations and diagrams to “personally” take the reader through the crucial steps of the procedure, and key points of patient care inherent to that topic. Additionally, where appropriate, links to online videos give the reader an up-front look into technical aspects of colorectal surgery.

For anyone representing lawyers, doctors, and other professionals or their spouses, one of the thorniest problems in divorce cases continues to be assessing the worth of the professional practice. *Valuing Professional Practices and Licenses* has been used nationwide as the essential practice guide in this area of matrimonial law. Over 45 chapters newly revised by a team of savvy matrimonial practitioners offer complete and current information on the valuation of professional practices, degrees, and licenses. There is also coverage of difficult topics such as merger, double dipping, celebrity goodwill, and how to best represent clients in these complex cases. Plus, the updated Fourth Edition has been expanded and revised, with new chapters on key topics such as the difficulties of representing lawyers in divorces, the various factors included in the sale of a law practice relevant to valuation for divorce litigation, the effective use of financial experts, and the bankruptcy aspects of awards of professional assets. With *Valuing Professional Practices and Licenses'* legal analysis and expert commentary, valuation Examples & Explanations, sample reports, checklists and forms to use for discovery, and sample question-and-answer sequences, you'll be fully prepared to represent your professional clients efficiently and successfully.

This text provides physicians with the basic business skills in order for them to become involved in the financial aspect of their practices. The text will help the physician decide what kind of practice they would like to join (i.e. private practice, small group practice, solo practice, hospital employment, large group practice, academic medicine, or institutional\government practice) as well as understand the basics of contracting, restrictive covenants and how to navigate the road to partnership. Additional topics covered include, monthly balance sheets, productivity, overhead costs and profits, trend analysis and benchmarking. Finally, the book provides advice on advisors that doctors will need to help with the business of their professional and personal lives. These include accountants, bankers, lawyers, insurance agents and other financial advisors. *The Complete Business Guide for a Successful Medical Practice* provides a roadmap for physicians to be not only good clinical doctors but also good businessmen and businesswomen. It will help doctors make a difference in the lives of their patients as well as sound financial decisions for their practice.

This three-volume collection on the business of healthcare addresses healthcare management at the level of the individual medical practice, healthcare organizations, and the healthcare sector as a whole.

Published in association with the MGMA and written for physician leaders and senior healthcare managers as well as those involved in smaller practices, *Physician Practice*

Management: Essential Operational and Financial Knowledge provides a comprehensive overview of the breadth of knowledge required to effectively manage a medical group practice today. Distinguished experts cover a range of topics while taking into special consideration the need for a broader and more detailed knowledge base amongst physicians, practice managers and healthcare managers. Important Notice: The digital edition of this book is missing some of the images or content found in the physical edition.

This book informs and supports medical educators and clinic leaders regarding the key clinical and administrative components necessary to run an academic medical practice. From a group of expert faculty from the Society of General Internal Medicine (SGIM) with years of experience in managing academic medical practices, this manual offers comprehensive guidance to the clinic director regarding critical factors involved with running an academic medical practice including, but not limited to: compliance with Accreditation Council for Graduate Medical Education (ACGME) requirements, clinic orientation and curricula implementation, clinic workflow challenges, billing, coding, and the Primary Care Exception Rule, productivity metrics and quality indicators, evaluation and feedback for trainees, faculty, and clinic staff, implementation of a Patient Centered Medical Home (PCMH), development of controlled substance prescribing policies, medical student involvement in resident clinics, and Veteran Affairs practices and non-traditional care settings. The scope of this book is sufficiently broad to be comprehensive and practical while still anticipating the further evolution of the academic medical practice in the years to come. Each chapter focuses on a particular aspect of clinic leadership and will offer real-world examples and management “pearls” for the clinic director. Chapters highlight common challenges and solutions and should be useful across disparate practice settings. This is an ideal resource for clinic directors, core faculty, and clinic leadership in academic outpatient medical practices, particularly those within the field of Internal Medicine, Primary Care, and related specialties.

Leading a group practice is very different from managing in other settings. This book will provide you with the fundamental knowledge you need to thrive in this unique environment. "This is a superb introduction to the quickly changing and challenging world of physician practice management. Readers will have a solid foundation in all the activities that encompass the managerial world of this sector of healthcare delivery. They will be well-prepared for the journey toward excellence and leadership in providing the population with accessible and affordable care with a cost-quality ratio that enhances value to all stakeholders---patients, physicians, insurers, vendors, hospitals, and the administrators themselves."---Stephen S. Mick, Ph.d., CHE Arthur Graham Glasgow Professor and Chair Department of Health Administration Virginia Commonwealth University (from the Foreword)

Experienced academic practice leaders share the essentials of academic practice, crucial discoveries and sound advice. You'll have information on the nuts and bolts of practice management translated to the academic model. In the exciting and growing field of hospital medicine, you're as concerned with the efficient management of your unit as you are the effective care of your patients. This title is your ideal new clinical reference on both counts. Nationally recognized experts equip you with practical, actionable guidance on all of the challenges you face every day—making it easier for you to provide optimal care for every patient. State-of-the-art, evidence-based, hospital-focused guidelines on clinical assessment, diagnosis, prognosis, treatment, and discharge/follow-up planning help you to effectively manage all of the key disorders in every body system. 20 chapters focused on peri-operative care assist you in navigating this increasingly important component of hospital medicine practice. Expert advice on

systems issues explores how to establish and enhance a hospitalist program, provide leadership, manage patient transitions of care, establish a teamwork model with hospital staff, promote patient safety and staff performance improvement, standardize care, and navigate legal and ethical concerns. Tackle the issues of space capacity, utilization, patient flow and technology in this best-selling book for medical practice management.

This is a practical nuts-and-bolts guide that is based on the authors' experience and success in the Radiology Department at the University of California at San Francisco. Academic chairs, especially those recently appointed, struggle with leadership and management. Many have little prior experience in these areas. The material presented here is practical and specific. Each chapter is independent of the others, and the text can be used mostly as a reference tool. The text deals with the major issues facing academic Radiology leaders. The topics selected were chosen carefully and are based on the authors' collective years of experience attempting to manage their own department but also consult for many others. The first topic is the balance among the three primary missions of an academic department, namely, clinical care, teaching, and research. These three major missions will be described in some depth, with an effort to provide reference materials that, hopefully, will stand the test of time and remain useful over the years to come. In addition, this text will provide guidance about faculty development, departmental organization, marketing and fundraising, and strategic perspectives. It will be of interest to chairs, departmental administrators, vice-chairs and other departmental leaders, section chiefs, hospital administrators and, of course, consultants.

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